# Workshop: Development of Employability Skills 2

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COURSE AIMS AND INTENDED LEARNING OUTCOMES

The workshop aims to understand the characteristics and properties of our network, map its direct and indirect contacts and develop networking strategies.

The main learning outcomes concern the use of the LinkedIn professional social network and skill in undertaking networking and selection interviews, with a specific focus on communication techniques, active listening and feedback.

COURSE CONTENT

The workshop will be divided into 4 modules, as follows:

* MODULE 1 – RECAP NETWORKING, aimed at understanding the characteristics and properties of your network and activating a direct and indirect mapping of your contacts.
* MODULE 2 – ADVANCED NETWORKING, aimed at knowing how to start conversations and new online relationships within your target and reference market through LinkedIn.
* MODULE 3 - INTERVIEW NETWORKING, aimed at understanding the logic, process and methodology of this tool and experimenting with it.
* MODULE 4 - SELECTION INTERVIEW, aimed at knowing the tools and methods for effectively preparing for a meeting with the organisational worlds of your work chain.

READING LIST

In addition to the materials presented in class, the study of the following volumes is proposed:

* "Networking e Lavoro" by Marco Vigini
* "Chimica Sociale" by Marissa King

TEACHING METHOD

The workshop offers experiential teaching with differentiated training tables, exercises and videos.

ASSESSMENT METHOD AND CRITERIA

The workshop assessment will be based on active participation in the lectures and discussions with colleagues, performing the training tables on a regular basis.

NOTES AND PREREQUISITES

Regular course attendance is recommended given the strong experiential and applied nature of the workshop.

Further information can be found on the lecturer's webpage at http://docenti.unicatt.it/web/searchByName.do?language=ENG, or on the Faculty notice board.