

Academic Year: 2018-2019

Welcome to the specializing one-year Master in: Viticulture and ENology: Innovation meets Tradition





# Items:

Courses and other activities	Credits	Hours	Semester
Vineyard variability: traditional and precision approaches	6	47	I
Topics in wine-marketing	6	47	I
Enhancing the wine quality: innovations in monitoring and controls.	n monitoring 6		II
Applied grapevine eco- physiology	6	47	II
Advances in enology	9	73	I
Disease and pest management toward a sustainable viticulture	9	73	II
Seminars	0	30	I & II
Total teaching	42	364	I & II
Individual work		686	I & II
Internshiop	18	450	II
Total credits	60		



# Reference persons:

- ☐ Myself (②): for scientific «stuff»
- ☐ Ufficio Master: for administratative issues (uff.master-pc@unicatt.it)
- ☐ Your tutors: Ekaterina Kleshcheva (ekaterina.kleshcheva@unicatt.it) and irene.rodschinka (irene.rodschinka.unicatt.it)

### YOUR TUTORS



Ekaterina Kleshcheva



The 'queen' of internships....

ekaterina.kleshcheva@unicatt.it



Irene Rodschinka



Any other issue....

irene.rodschinka@unicatt.it

## Field course

Dr. Tommaso Frioni (call him «Tommy»)







#### Prof. Fernando Zamora Marín

Fernando Zamora Marín was born in Tarragona (Spain) on November 7, 1960. After studying the degree of chemistry, he obtained his PhD degree at the University of Barcelona in 1988. He has also obtained the Diplôme d'Etudes Approfondies en Viticulture et Œnologie and the Diplôme National d'Œnologe at the University of Bordeaux. He is now Full Professor of the Faculty of Oenology of the University Rovira i Virgili in Tarragona (Spain) in which has exerted as Dean during 4 years. He is currently the director Experimental Winery of the Rovira i Virgili University and president of the Technology Commission of the International Organisation of Vine and Wine (OIV). He has directed 14 PhD theses; he has published 70 scientific articles (peer-reviewed), more than 100 articles in other revues, numerous book chapters and several congress communications.

His main research subjects are:

- \* Phenolic compounds, color and astringency of red wines
- \* Proteins and polysaccharides of wine; sensory and technological implications.
- \* Influence of climate change on wine composition and quality; Adaptation of winemaking techniques to global warming conditions.

He exerts as oenologist consulter in some wineries in AOC Priorat (Roquers de Porrera), Montsant (Cal Bessó) and Cava (Juvé y Camps). He is co-owner of the renowned wine "Espectacle del Montsant".

#### Awards:

- \* 1985. Bachelor Special Award of the Faculty of Chemistry of Tarragona, University of Barcelona.
- \* 2006. Gold Medal for the "Research in Enology" Awarded by the Spanish Federation of Winemakers in Congress 2006 in Tenerife.

O.N.A.V. Organizzazione Nazionale Assaggiatori Vino is the Italian Association of Wine tasters. Pounded in Asti in 1951.

Its mission is promoting a Pair wine culture throughout the approach to tasting, dissemination and teaching through local courses.

ONAV has a national body and boasts a great number of sections in several Italian provinces.

Anybody can enroll to ONAV to test his own attitude to the wine world and learn in a pleasant way.

Attending the II level courses and passing the Pinal exam allow obtaining the degree of "Expert ONAV wine taster".



#### What is ONAV offering to his members?

ONAV provides his members continuous professional update through an intense activity carried out at national, regional and local levels.

Among the main initiatives, the followings deserve special mention:

- complimentary copies of the magazine "L'Assaggiatore";
- study travels in Italy and abroad;
   attending the "Wine Taster Days";
- selections of local and national enological competitions;
- evenings devoted to tasting:
- seminars on the great Italian wines;

ONAV members have special treatment and discounts in several bars, pubs and restaurants having a signed agreement with FIDELITY, by simply showing the ONAV card. Members can ask anytime an official certification allowing them to be included as "Expert Taster" in the list held by Regions or Chambers of Commerce. This also provides access to the national committees involved in control of wines produced under the DOP regulations.





**ONAY NATIONAL HEADQUARTERS** 

Piazza Medici, 8 - 14100 Asti Tel. 0141 530313 Fax. 0141 594836 Email: segreteria@onav.it

InPo available at:

- the closest ONAV venue
- www.onav.it



Find out about your wine skills, learn how to taste wine and become an "assaggiatore di vino"





#### Became a Wine Taster

You just need to enroll in ONAV as "Applicant Wine Taster" and after course attendance and final exam you will get the license of "Wine Taster" becoming automatically a member of ONAV.

How is the Course organized? The course schedules 18 lessons, covering both theory and practice.

#### it is open to everyone

Info available at:

- . the closest ONAV venue
- www.onav.it

#### Registration Pees Include:

- Enrollment in ONAV for two years
- book and any teaching material
- a sultcase with 6 glasses
- 18 lessons
- Pinal exam.

#### Here a brief content For each lesson follows



- R What is ONAV and Who is the "Wine Taster" ONAV presentation and role of ONAV members. Grapes and wine in the world. Welcome toast.
- 2° Discover the senses and their memory Elements of physiology of senses, stimula and their perception Practical activity on affactory memory on simple flavors. Tasting of the first wine.
- 3° How much are we sensitive to taste? Taste thresholds. Outline of taste anatomy and physiology. Practical activity on taste perception. Tasting of one wine.
- 4° How to taste
  How to taste a wine. The tasting score card.
  Tasting of Pour wines.
- 5" Legislation and wine label
  Wine labels and consumer protection.
  Legislation and classification of wines:
  the pyramid of wine quality.
  Tasting of four wines.
- 6° The grapevine: the origin of everything Elements of viticulture. Grape composition. Juice to Presh mass ratios. Tasting of four wines.
- 7 Enology From cluster to must Main must biochemical compounds. Grape ripening. Harvest and grape transport to the winery. The structure of a winery. Wine tanks and containers. Tasting of Faur wines.

- 8° Enology Must changes into wine Main biological processes of wine making: alcoholic and malolactic fermentations. Primary and secondary metabolities of the two processes. Tasting of four wines.
- 9° Enology Red wine making Red wine making: diPPerent steps Prom crushing to racking. Tasting of Pour wines.
- 10° Enology White wine making White wine making: different steps from crushing to storage Tasting of four wines.
- 11° Enology Alternative red wine making Alternative red wine making: rosé wines. Wine making under carbonic maceration: novello wines. Tasting of Pour wines.
- 12° Enology Fining of wine Fining, stabilization, ageing, bottling, Tasting of four wines.
- 13° Sometimes something goes wrong Main analytical parameters of wine. Wine alteration and defects. Tasting of four wines.
- 14° Special wines with bubbles Spumante wines. Traditional method and Charmat method. Tasting of Four wines.
- 15° Special wines without bubbles FortiPied wines, Plavored wines and mistelles. Passito wines. Tasting of Pour wines.
- 16° Is wine good for health? Pride and prejudice Wine and health. Tasting of four wines.
- 17° Enography of the Region
  Terroirs, soil, climate, cultivars, appellation and wines
  pertinent to the Region where the course is held.
  Tasting of four wines.
- 18° Let's backup together General overview of treated topics. Tasting of four wines.

Final exam Written test. Tasting of 5 wines.



Last but not least.....(especially in Italy...)

Welcome pizza when???



# **Basic Viticulture – Pre-course**

3-19 September 2018

Final test: 21 September

Prof. Stefano Poni

e: mail: stefano.poni@unicatt.it

MASTER VENIT a.a. 18/19 PREPARATORY COURSE

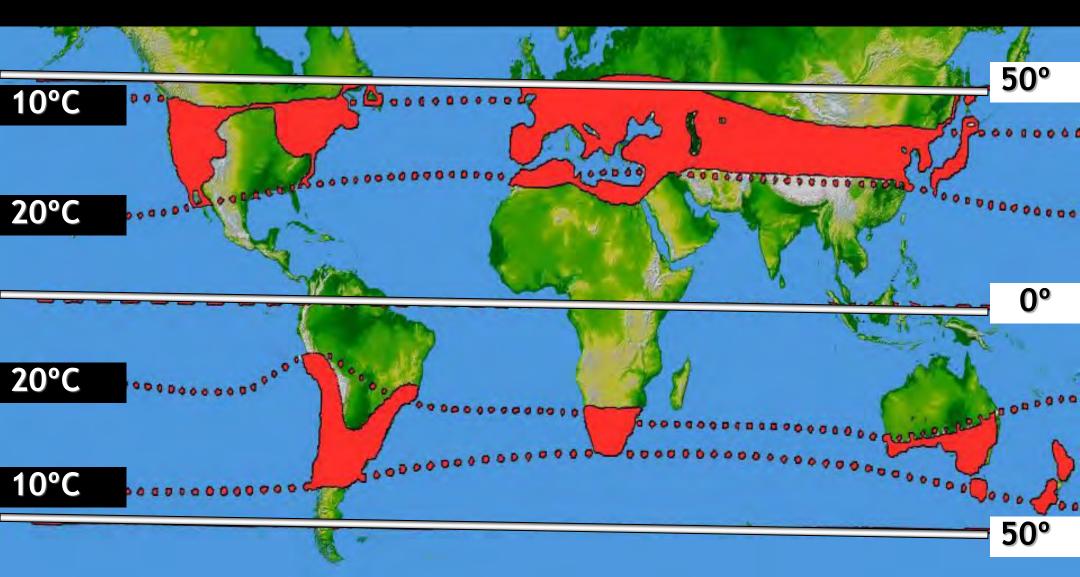
		TEACHERS	,	CLASSROOM
DATE	PONI	LAMBRI	CAFFI	
03/09/2018	2 (10:30-12:30)	2 (14:30-16:30)	2 (08:30-10:30)	
04/09/2018	2 (08:30-10:30)	2 (10:30-12:30)		
05/09/2018	2 (10:30-12:30)	3 (14:30-17:30)		W
06/09/2018	2 (10:30-12:30)	1 (09:30-10:30) 2 (13:30-15:30)		
07/09/2018	2 (10:30-12:30)			
10/09/2018	2 (10:30-12:30)		3 (14:30-17:30)	
11/09/2018		2 (10:30-12:30)	2 (08:30-10:30)	
12/09/2018	2 (08:30-10:30)	2 (10:30-12:30)	2 (14:30-16:30)	4
13/09/2018	2 (08:30-10:30)	3 (10:30-13:30)	2 (14:30-16:30)	
14/09/2018		2 (11:30-13:30)	3 (08:30-11:30)	
17/09/2018	3 (09:30-12:30)		2 (14:30-16:30)	
18/09/2018	2 (08:30-10:30)	2 (14:30-16:30)	2 (10:30-12:30)	W
19/09/2018			3 (08:30-11:30)	1
21/09/2018		TEST(10:30-12:30)		5

#### **COURSE CONTENTS**

- ➤ ECTS 1. Origin and taxonomy of Vitis spp. Botany and anatomy: root system and canopy structure with specific focus on shoot, leaf, bunch and berry. Phenology and growth cycle. Reproductive cycle: bud differentiation, blooming and fruit-set. The concept of bud fruitfulness.
- ➤ ECTS 2. Grapevine physiology: factors affecting plant growth, gas exchange, water relations and leaf-to-fruit balance.
- ➤ ECTS 3. Berry development and ripening: physiological and biochemical patterns. General overview on vineyard management: training systems and pruning. Floor management and harvest.

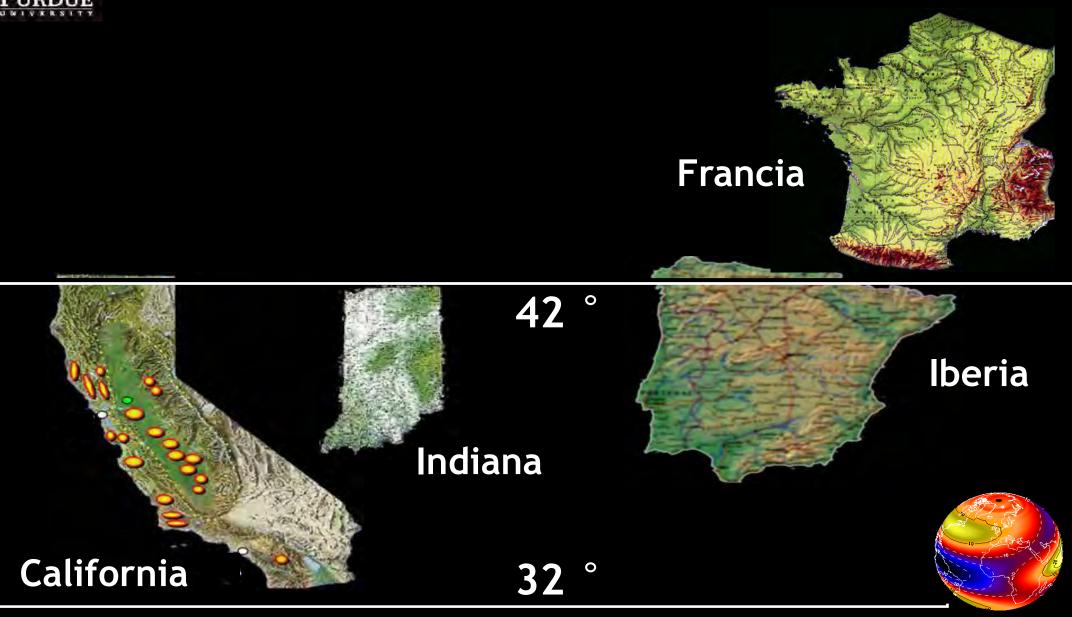


# **World Viticulture**





# Latitude Comparison



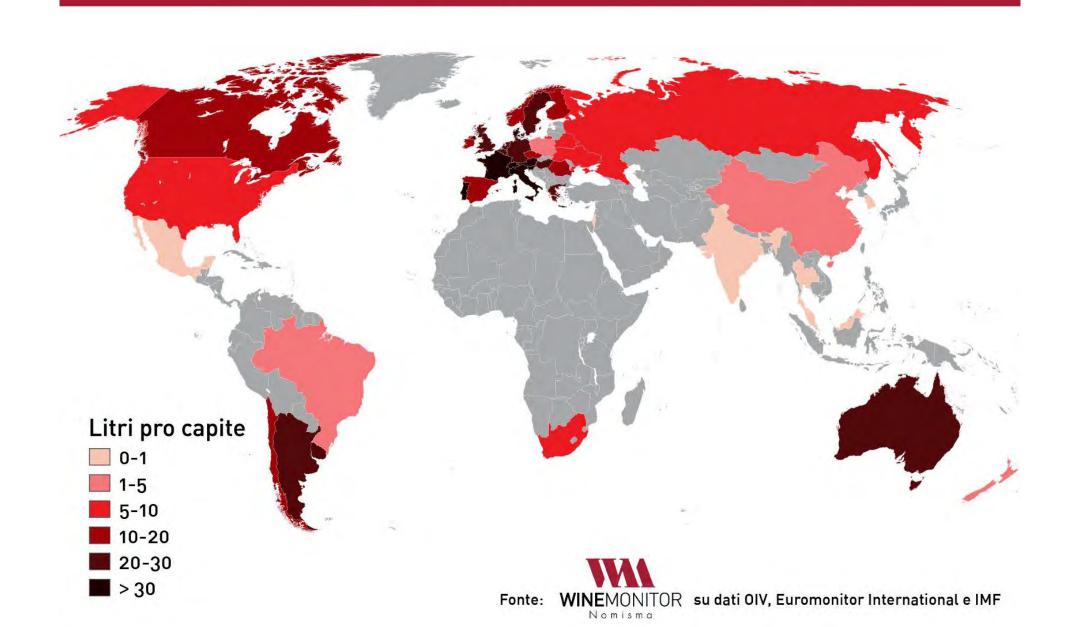


### Produzione mondiale di vino (hl/milioni)

2007	2008	2009	2010	2011	2012E	2013E	2014E
45.7	42.7	46.3	44.4	50.8	41.5	42.0	46.2
46.0	47.0	47.3	48.5	42.8	45.6	52.4	44.4
34.8	35.9	36.1	35.4	33.4	31.1	45.7	37.0
10.3	10.0	9.2	6.9	9.1	9.0	8.4	9.7
6.1	5.7	5.9	7.1	5.6	6.3	6.2	5.9
5.3	5.2	6.7	3.3	4.1	3.3	5.1	4.1
19.9	19.3	22.0	20.9	19.1	21.7	23.5	22.5
12.0	12.6	12.8	13.0	13.2	13.8	11.8	11.8
9.6	12.4	11.8	11.4	11.2	12.3	12.3	12.6
15.0	14.7	12.1	16.3	15.5	11.8	15.0	15.2
8.3	8.7	10.1	8.8	10.5	12.6	12.8	10.0
9.8	10.2	10.0	9.3	9.7	10.6	11.0	11.4
43.4	45.5	42.0	39.2	42.3	36.6	41.4	40.1
266.0	269.8	272.2	264.5	267.2	256.2	287.6	270.9
	45.7 46.0 34.8 10.3 6.1 5.3 19.9 12.0 9.6 15.0 8.3 9.8	45.7 42.7 46.0 47.0 34.8 35.9 10.3 10.0 6.1 5.7 5.3 5.2 19.9 19.3 12.0 12.6 9.6 12.4 15.0 14.7 8.3 8.7 9.8 10.2	45.7       42.7       46.3         46.0       47.0       47.3         34.8       35.9       36.1         10.3       10.0       9.2         6.1       5.7       5.9         5.3       5.2       6.7         19.9       19.3       22.0         12.0       12.6       12.8         9.6       12.4       11.8         15.0       14.7       12.1         8.3       8.7       10.1         9.8       10.2       10.0         43.4       45.5       42.0	45.7       42.7       46.3       44.4         46.0       47.0       47.3       48.5         34.8       35.9       36.1       35.4         10.3       10.0       9.2       6.9         6.1       5.7       5.9       7.1         5.3       5.2       6.7       3.3         19.9       19.3       22.0       20.9         12.0       12.6       12.8       13.0         9.6       12.4       11.8       11.4         15.0       14.7       12.1       16.3         8.3       8.7       10.1       8.8         9.8       10.2       10.0       9.3         43.4       45.5       42.0       39.2	45.7       42.7       46.3       44.4       50.8         46.0       47.0       47.3       48.5       42.8         34.8       35.9       36.1       35.4       33.4         10.3       10.0       9.2       6.9       9.1         6.1       5.7       5.9       7.1       5.6         5.3       5.2       6.7       3.3       4.1         19.9       19.3       22.0       20.9       19.1         12.0       12.6       12.8       13.0       13.2         9.6       12.4       11.8       11.4       11.2         15.0       14.7       12.1       16.3       15.5         8.3       8.7       10.1       8.8       10.5         9.8       10.2       10.0       9.3       9.7          43.4       45.5       42.0       39.2       42.3	45.7       42.7       46.3       44.4       50.8       41.5         46.0       47.0       47.3       48.5       42.8       45.6         34.8       35.9       36.1       35.4       33.4       31.1         10.3       10.0       9.2       6.9       9.1       9.0         6.1       5.7       5.9       7.1       5.6       6.3         5.3       5.2       6.7       3.3       4.1       3.3         19.9       19.3       22.0       20.9       19.1       21.7         12.0       12.6       12.8       13.0       13.2       13.8         9.6       12.4       11.8       11.4       11.2       12.3         15.0       14.7       12.1       16.3       15.5       11.8         8.3       8.7       10.1       8.8       10.5       12.6         9.8       10.2       10.0       9.3       9.7       10.6         43.4       45.5       42.0       39.2       42.3       36.6	45.7       42.7       46.3       44.4       50.8       41.5       42.0         46.0       47.0       47.3       48.5       42.8       45.6       52.4         34.8       35.9       36.1       35.4       33.4       31.1       45.7         10.3       10.0       9.2       6.9       9.1       9.0       8.4         6.1       5.7       5.9       7.1       5.6       6.3       6.2         5.3       5.2       6.7       3.3       4.1       3.3       5.1         19.9       19.3       22.0       20.9       19.1       21.7       23.5         12.0       12.6       12.8       13.0       13.2       13.8       11.8         9.6       12.4       11.8       11.4       11.2       12.3       12.3         15.0       14.7       12.1       16.3       15.5       11.8       15.0         8.3       8.7       10.1       8.8       10.5       12.6       12.8         9.8       10.2       10.0       9.3       9.7       10.6       11.0         43.4       45.5       42.0       39.2       42.3       36.6       41.4

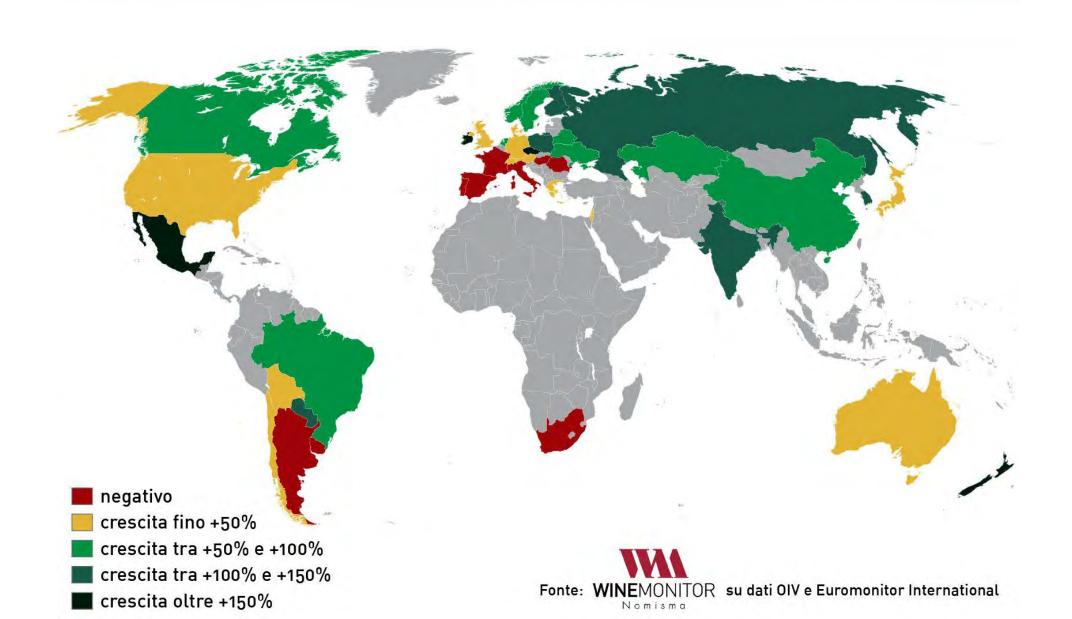
Per l'Italia il dato somma vino + mosti.

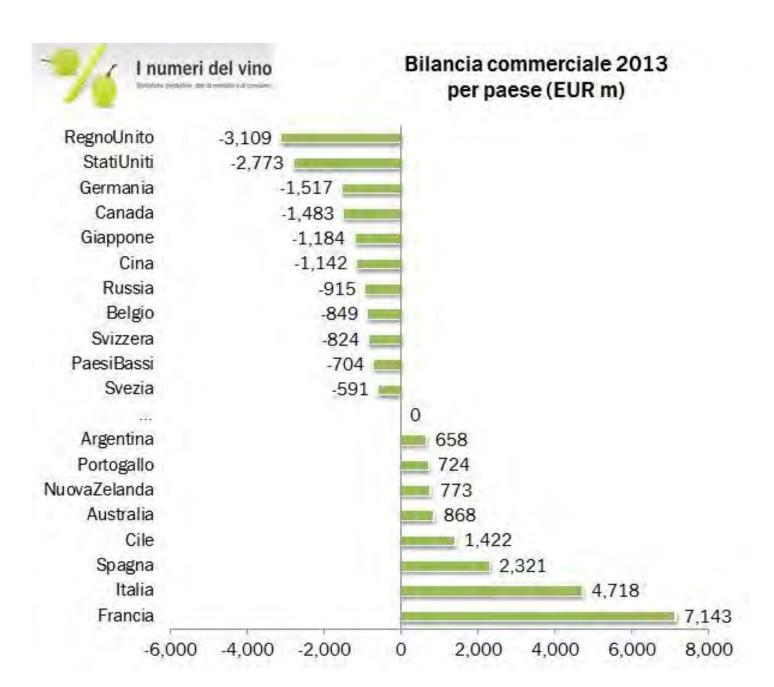
# Wine consumption (L/head/year) -2015

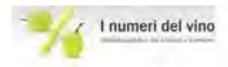




## Trends in wine consumption over last 15 years (volume basis)







#### Classifica Power100 2014 valore del marchio



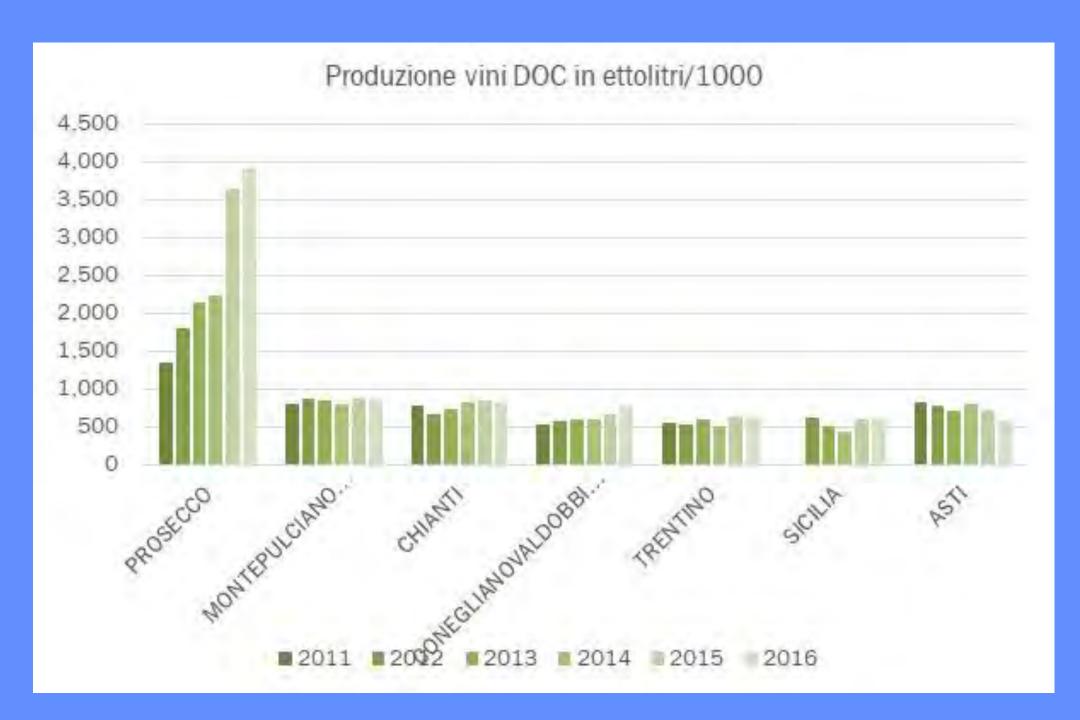
Produzione vino e mosti (hl/1000)								
	Vino	Bianco	Rosso	DOC	IGT	Comune	Mosto	Totale
(hl/1000)								
2005	47,834	22,506	25,548	15,020	12,726	20,085	2,515	50,696
2006	47,117	21,876	25,241	14,794	12,598	19,724	2,515	49,631
2007	40,943	18,860	22,083	14,247	12,034	14,662	1,616	42,559
2008	43,946	20,803	23,143	14,441	13,129	16,377	2,299	46,245
2009	43,424	21,474	21,951	15,262	12,271	15,891	2,376	45,800
2010	44,703	22,174	22,529	15,743	13,953	14,997	2,041	46,745
2011	40,632	20,396	20,235	15,061	13,592	11,979	2,073	42,705
2012	38,265	19,629	18,637	16,026	12,546	9,693	2,808	41,074
2013	45,044	24,046	20,999	17,340	15,787	11,917	2,922	47,966
2014	39,741	20,874	18,867	16,373	13,452	9,916	2,346	42,088
2015	48,635	26,118	22,518	18,954	15,423	14,258	2,091	50,726
2016	51,615	27,410	24,205	19,508	15,345	16,762	2,523	54,138
2017	43,829	24,087	19,742	17,447	11,790	14,593	2,271	46,100
2017/16	-15%	-12%	-18%	-11%	-23%	-13%	-10%	-15%
Media 10y	43,695	22,178	21,517	16,296	13,753	13,645	2,309	46,005
2017/Med	0%	9%	-8%	7%	-14%	7%	-2%	0%

## Produzione mondiale di vino (hl/milioni)

-10/	Z	I numeri del vine
_		

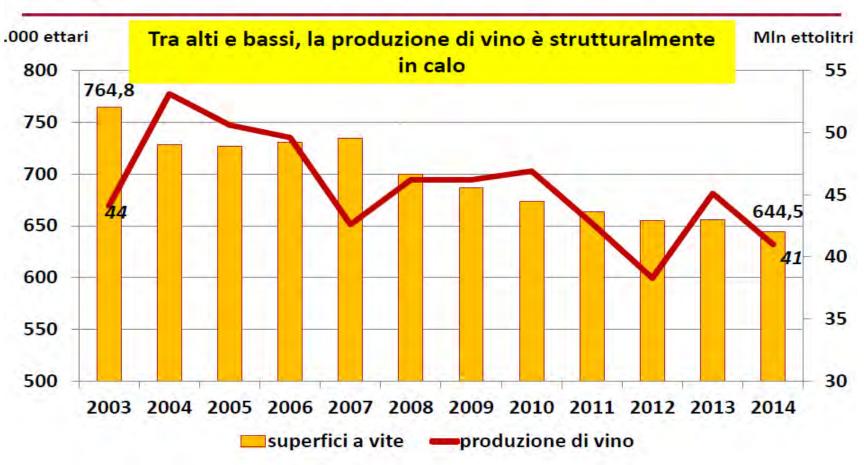
HI m	2010	2011	2012	2013	2014	2015E	2016E	2017E	Media
Italy	44.7	40.6	38.3	45.0	39.7	48.6	50.1	39.3	43.5
France	44.4	50.8	41.5	42.1	46.5	47.0	43.5	36.7	44.9
Spain	35.4	33.4	31.1	45.3	39.5	37.7	39.3	33.5	36.7
Germany	6.9	9.1	9.0	8.4	9.2	8.9	9.0	8.1	8.9
Portugal	7.1	5.6	6.3	6.2	6.2	7.0	6.0	6.6	6.4
Russia	7.6	7.0	6.2	5.3	4.9	5.6	5.6	5.6	5.9
Romania	3.3	4.1	3.3	5.1	3.8	3.5	3.3	5.3	4.1
Hungary	1.8	2.8	1.8	2.6	2.6	3.0	1.9	2.9	2.6
USA	20.9	19.1	21.7	23.6	23.7	21.7	23.6	23.3	21.5
China	13.0	13.2	13.5	11.1	11.1	11.5	11.4	11.4	12.1
Australia	11.4	11.2	12.3	12.3	11.9	11.9	13.0	13.9	12.2
Argentina	16.3	15.5	11.8	15.0	15.2	13.4	9.4	11.8	13.8
Chile	8.8	10.5	12.6	12.8	10.5	12.9	10.1	9.5	10.3
South Africa	9.3	9.7	10.6	11.0	11.5	11.2	10.5	10.8	10.3
Other	29.5	33.1	31.5	35.2	28.8	29.5	28.7	28.0	34.0
Total	260	266	251	281	265	273	266	247	265
								mari dal ida	NIO - O

Fonte: I numeri del vino e OIV



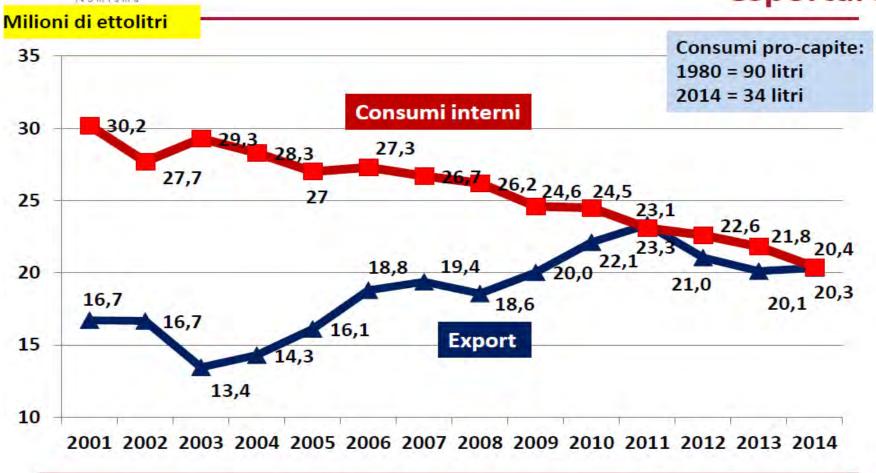


## Superfici e produzione di vino in Italia





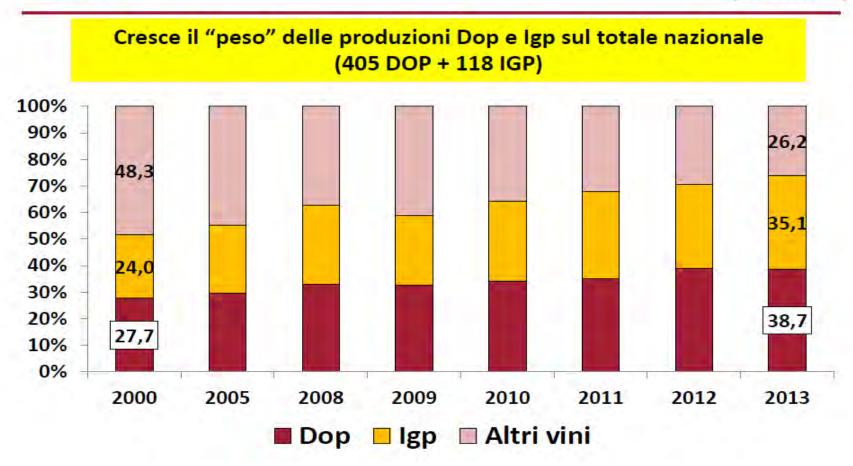
# I consumi di vino in Italia e la necessità di esportare





## La produzione di vini Dop-Igp/1

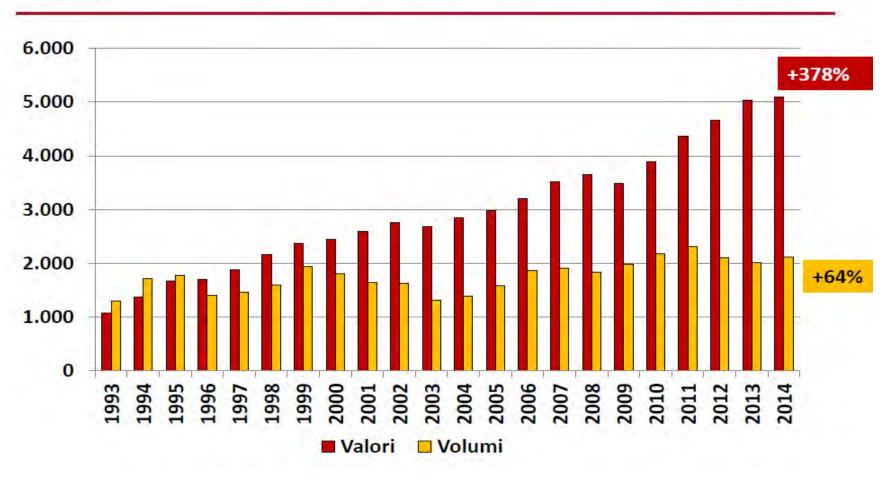
(% totale)





## La crescita dell'export di vino italiano/1

(Milioni €, Milioni di litri e variazione 2014/1993)



«Italy» Vineyard 2016: 651.863 ha (we were up to 1.000.000 25 years ago)

Wine consumption per head is 35L/year (100 L/head 30 years ago)

Average farm size: from 0.91 a 1,65 ha. Still very small!



'Terroir'? (Not enough..)

We also need.....

"Remunerative" yield

We also need...



**Cost** reduction

We also need...



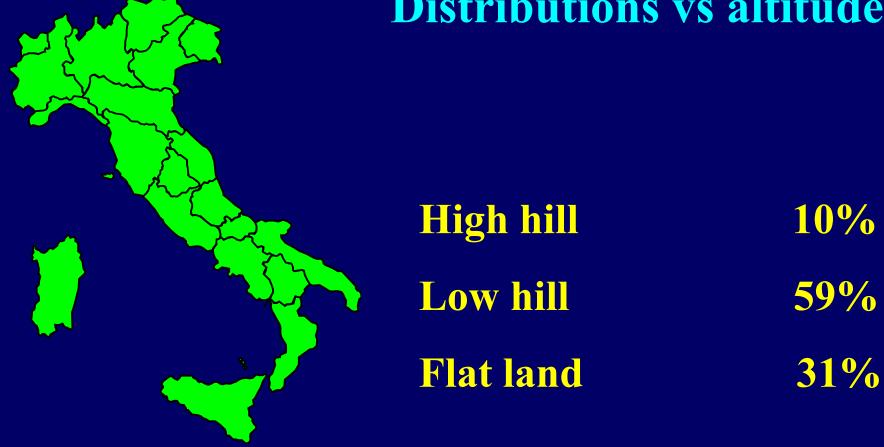
**Environmental sustainability** 



# Local vs. International Cultivars

		LOCAL	INTERNATIONAL
ITA	ALY	65%	35%
FR	ANCE	20%	80%
SP	AIN	60%	40%
GR	EECE	70%	30%
PO	RTUGAL	95%	5%
GE	RMANY	40%	60%
AU	STRIA	50%	50%
ES	T-EUROPA	40%	60%
AR	GENTINA/CIL	20%	80%
NO	RD AFRICA	-	100%
NO	RD AMERICA	10%	90%
BR	ASILE	-	100%
AU	STRALIA/N.Z.	-	100%

# Distributions vs altitude



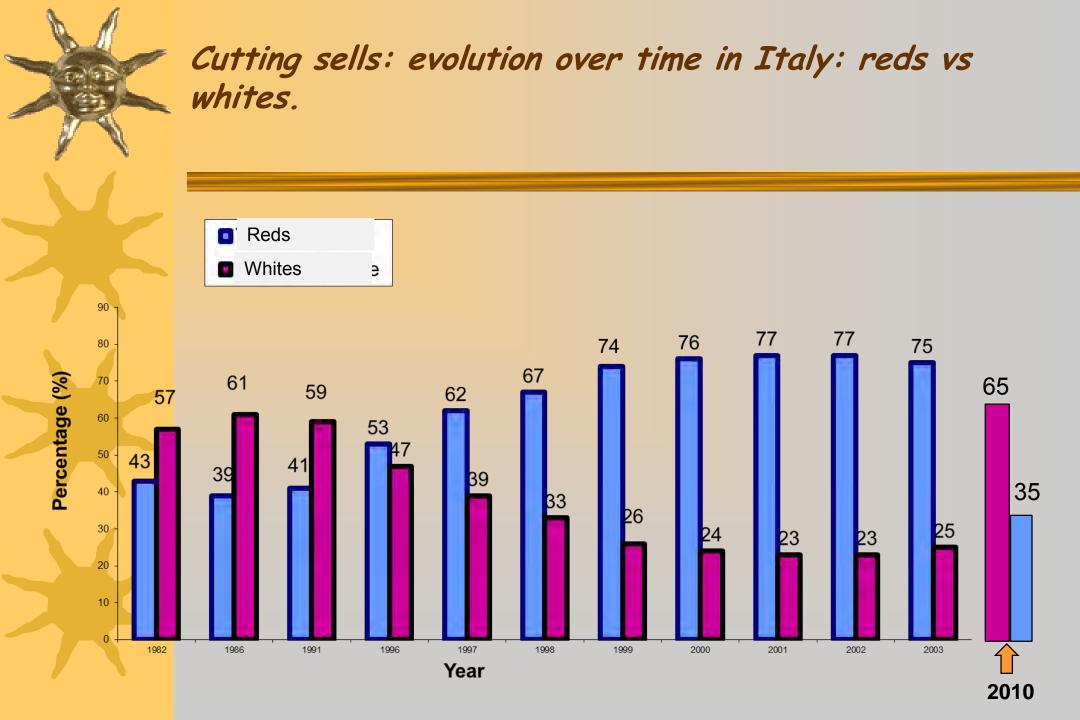
# Vineyards vs. size



#### Produzione di vino in Italia per regione

	2013	2014	2015	var. 2015/14	Quota su prod. tot.
	(.000 hl)	(.000 hl)	(.000 hl)	%	%
Veneto	10.068	10.459	10.539	0,8%	21,4%
Puglia	10.683	7.581	8.699	14,7%	17.7%
Emilia Romagna	9.100	7.912	8.140	2,9%	16,5%
Sicilia	6.150	3.962	5.069	27,9%	10,3%
Piemonte	2.945	2.853	2.827	-0,9%	5,7%
Abruzzo	2.946	2.877	2.735	-4.9%	5,6%
Toscana	2.447	2.678	2.669	-0,3%	5,4%
Friuli Venezia Giulia	1.459	1.377	1.636	18,8%	3,3%
Trentino Alto Adige	1.879	1.202	1.401	16,6%	2,8%
Lombardia	1.594	1.348	1.171	-13,1%	2,4%
Lazio	1.181	1.022	1.088	6,4%	2,2%
Marche	1.018	895	980	9.5%	2,0%
Campania	753	372	742	99,2%	1,5%
Sardegna	602	458	543	18,4%	1,1%
Umbria	377	477	508	6,5%	1,0%
Molise	260	150	210	40,2%	0,4%
Calabria	140	103	117	13,6%	0,2%
Basilicata	104	61	86	41,2%	0,2%
Liguria	35	40	41	2,3%	0,1%
Valle D'Aosta	18	18	14	-19,3%	0,0%
Totale Italia	53.759	45.846	49.216	7.3%	100,0%

Fonte: WineMonitor su dati AGEA, Artea, Ripartizione Agricoltura della provincia Autonoma di Bolzano





## ITALY: Main cultivated cultivars

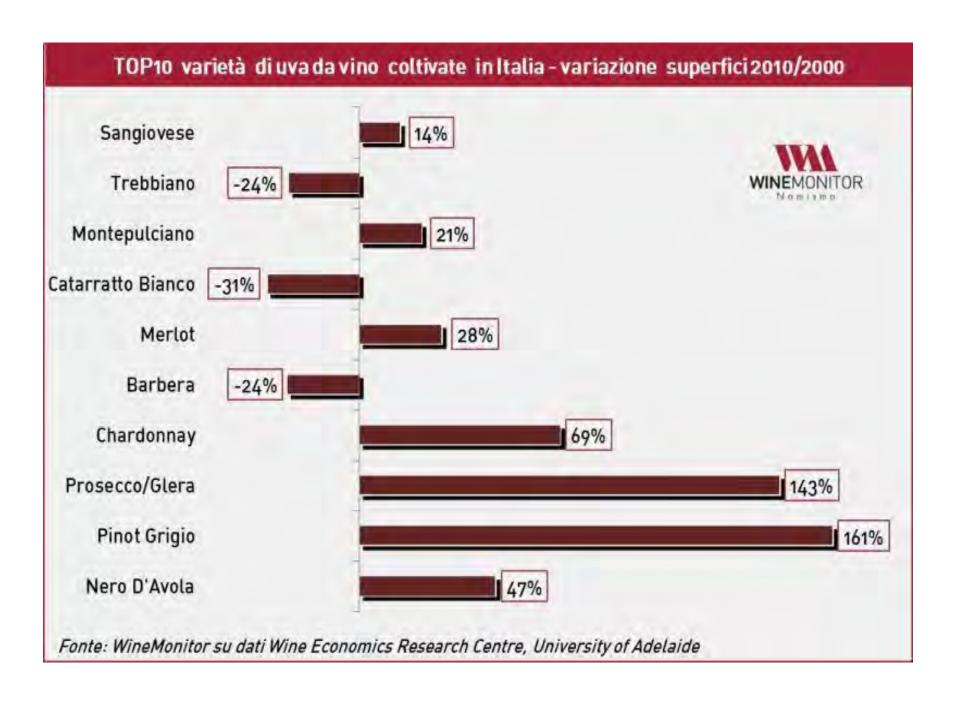
(Total acreage about 651.863 Ha - ISTAT 2010)

SANGIOVESE
TREBBIANO T.
CATARRATTO
<b>MONTEPULCIANO</b>
MERLOT
BARBERA
NERO D'AVOLA
NEGRO AMARO
CHARDONNAY
TREBBIANO R.

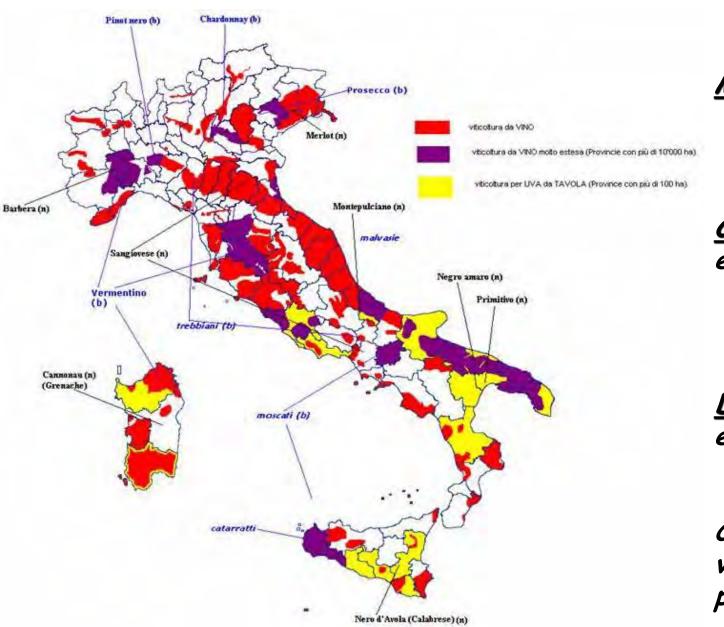
SUP			SUP	
70.289	1 (1)	PROSECCO	16.145	11 (17)
38.356	2 (3)	CABERNET S.	15.893	12 (18)
37.841	3 (2)	MOSCATO BIANCO	11.729	13 (9)
31.093	4 (4)	GARGANEGA	11.310	14 (11)
24.141	5 (6)	PRIMITIVO (Zinfandel)	11.133	15 (19)
21.275	6 (5)	AGLIANICO	10.530	16 (13)
18.445	7 (12)	PINOT GRIGIO	10.053	17 (24)
16.598	8 (8)	MALVASIA B.	8.637	18 (15)
16.520	9 (10)	SIRAH	7.138	19 (75)
16.285	10 (7)	330 more	266.755	266.755

### I maggiori vitigni in Italia nel 2010 (rielaborazione, ettari)





**ITALIA:** distribuzione geografica della viticoltura (zone vinicole a D.O.C. (Denominazione di Origine Controllata, rispetto ai confini delle Province – Vercesi 2006); in blu i principali vitigni bianchi, in nero quelli rossi.



Migliaia: i vitigni coltivati

<u>Centinaia</u>: le zone viticole e i modi di allevare la vite

<u>Decine</u>: le tipologie enologiche prodotte.

Compongono un'enorme variabilità di situazioni e problematiche colturali.



# Vineyard surface: ≈ 5,800 Ha Wine: 217,638 HL

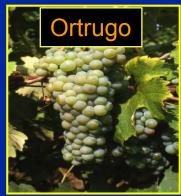




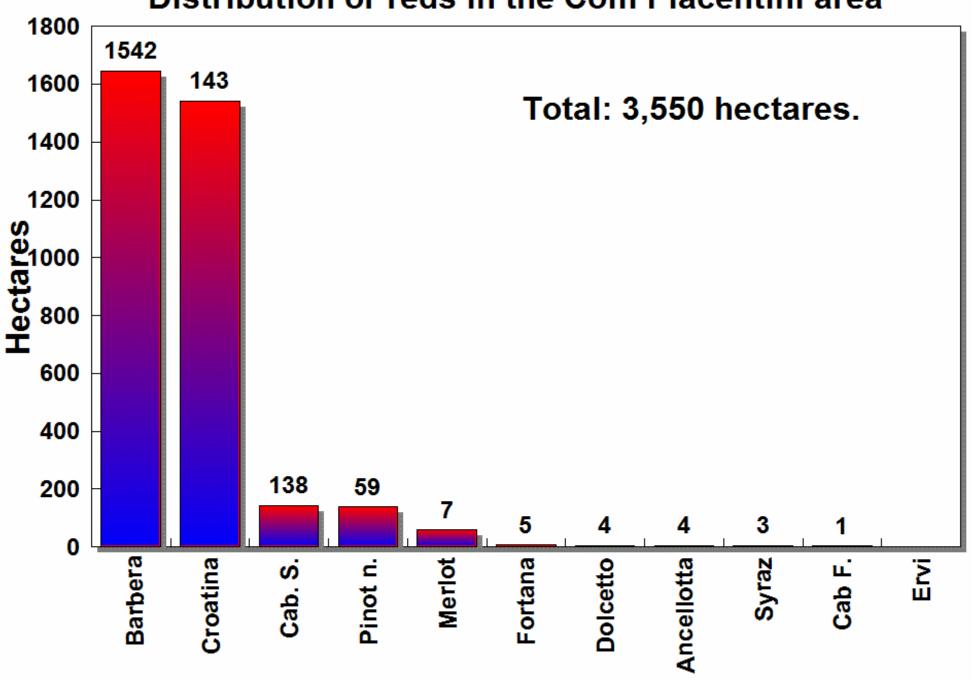




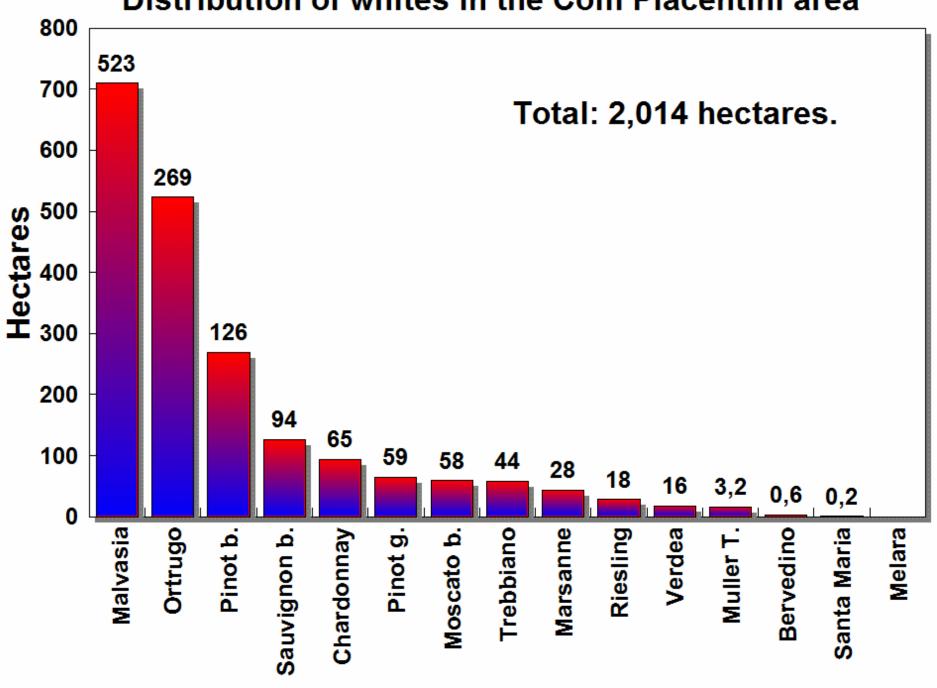




### Distribution or reds in the Colli Piacentini area



### Distribution of whites in the Colli Piacentini area



Grathanico

Tipologia vivace

Vitigno 60% barbera, 40% bonarda

Colore rosso rubino

Profumo vinoso e piacevolmente fruttato

Sapore asciutto, pulito e morbido

Metodo di vinificato in metodo tradizionale lavorazione con macerazione che varia dai 5

ai 7 giorni

Gradazione variabile tra i 13 e i 13,5 gradi alcolica

Abbinamenti salumi e primi piatti, particolarmente indicato con i tradizionali tortelli di ricotta con la coda

mperatura temperature di cantina tra 15° e 17° C

Temperatura di servizio

